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TEDCO News:
*   ICYA 2002 applications are available

College of Southern Maryland's Entrepreneur and Leadership Center
Charles County Business Incubator/Calvert County Business Incubator

http://www.csm.cc.md.us/business/ecdi/incubate/index.htm
Contact: Danita Boonchaisri, danitab@csm.cc.md.us

New Tenant:
*   **Matrix Business Systems** – David Boone, Leslie Boone and Scott Miller, Principals

Matrix Business Systems is a data communications architecture firm that provides network analysis, topology and mapping, performance and security management services to the IT industry. The company is located in the Calvert County incubator.

Enroute Solutions, Inc., Asymetrx, Inc and I-NET Internet Solutions Group, Inc. have already entered the incubator.

Technology Assistance Center (TAC) Incubator
Lanham, MD

www.pgcedc.com
Contact: Wanda Plumer, email WLPlumer@co.pg.md.us

New Tenant:
*   **Matrix Systems and Technologies** - Willie Davis, President

Matrix Systems and Technologies offers system integration and automation services to commercial and government clients.

Howard County Economic Development Authority's NeoTech Incubator
Columbia, MD

www.hceda.org/incubator
Contact: Carol Morrison, email: cmorrison@hceda.org

New Tenant:
- **Difference Engines Corp.** – Walter Ludwig, President

Difference Engines Corp. develops compression and decompression tools and IP for the television, medical, security and Internet industries.

New and Noteworthy:
- **NeoTech's Tech Entre Program**, a first-of-its-kind high school techpreneur program, is underway with 22 students working on four projects. The program combines school academics, entrepreneur evaluation, business coaching, business plan development and the experience of being a real life entrepreneur in the Howard County Incubator. The programs objectives are to find entrepreneurs at the high school level, encourage them to experience technology entrepreneurship, assist them to start their own tech business, allow them to experiment with their business in the NeoTech Incubator and encourage them to attend college.
- **Syntonics Corporation, LLC** has won a Phase II SBIR award from the U.S. Navy's Space and Naval Warfare Systems Command. During Phase II, Syntonics will continue the design and development of an advanced clock capable of providing holdover timekeeping during GPS outages, for a variety of Navy applications. The award was made possible through the combination of a prior Navy Phase I award and a TEDCO grant under the Federal Lab Partnership Program.
- **Dot21 Real-Time Systems, Inc.**, a provider of real-time publish/subscribe middleware for the military and embedded applications, has announced the availability of its products and services through the Government Services Administration (GSA) Schedule. This qualification now makes Dot21 services easily available to all federal, state and local government agencies, including the Armed Forces.
- **a2z, Inc.** has been chosen by Bethesda-based E.J. Krause to handle the online trade show for the 2002 Maryland Technology Showcase. E.J Krause will use a2z's web-based software, a2zShow™, to facilitate the call for presentations, manage speaker information, sell booth space online and create a website for the event.
- **Sphere Corporation**, a company delivering intelligent content filtering solutions to complement existing enterprise software and portal products, published an article in *XML Journal* written by company CTO John (Jack) Callahan, titled, "Intelligent XML Content Firewalls."

Maryland Technology Development Center (MTDC)
Rockville, MD

Contact: Duc Duong, email: dduong@md.hitech.org

New Tenants:
- **InfoSecure** – Mitchell Fillet, CEO

InfoSecure proprietary products and services provide a secure and business-operating environment for business processes and data exchanges.
- **Intellitrac –** Jonathan Vu, President

Intellitrac develops proprietary technology to electronically locate and track individuals and objects.

New and Noteworthy:
- The **Maryland Intellectual Property Legal Resource Center (MIPLRC)** opened at MTDC in early February. The Center is a joint initiative of Montgomery County and the University of Maryland School of Law and is partially funded by the Maryland Technology Development Corporation (TEDCO) as part of its Incubator Best Practice program. The expansion added 5,000 square feet of office space and currently holds four tenants.

Technology Advancement Program (TAP)
University of Maryland, College Park
www.tap.umd.edu
Contact: Irene Barbe email: ih2@umail.umd.edu

New and Noteworthy:
- **TAP** co-hosted a dinner for several reporters who are the recipients of the Council for Advancement and Support of Education (CASE) media fellowships in science and technology. CASE is the professional organization for the advancement of professionals who work in alumni relations, communications and development. The University of Maryland is one of 22 academic institutions offering different media fellowship programs in various disciplines under this year's fellowship program.

UMBC Technology Center
University of Maryland, Baltimore County
www.umbc.edu/Business/Research
Contact: Walt Schulz, email: wschulz@umbc.edu

New and Noteworthy:
- **Accelics, Inc.** (a UMBC incubator company) and **Epitaxial Technologies** (a UMBC emerging technology company) presented to potential investors at the Early Stage Capital Forum in Washington, D.C. in January. These two UMBC Technology Center companies joined three other tech firms from the State of Maryland that were chosen to participate.
- **Emeron**, a full-scale Internet development, hosting, promotion and consulting company, announced it will continue its charitable donation program into the new year, donating $100 to a charity of choice for any member of the Delaware State Chamber of Commerce or the Baltimore/Washington Chamber of Commerce entering into a 12-month website hosting agreement with Emeron.
- **UMBC's Venable Entrepreneur-in-Residence**, Dan Roche, is helping incubator companies get started through a grant provided by Venable to the UMBC Technology Center. Mr. Roche helps companies progress to their next stage of development.

Technical Innovation Center
Hagerstown, MD
www.technicalinnovationcenter.com
Contact: Chris Marschner, email: marschnerc@hcc.cc.md.us

New Tenants:
- **ACNTech –** J. Michael Steele, Network Engineer

ACNTech is a computer and networking company that designs, implements and maintains a custom networking solution. ACNTech also handles printer repair, emergency support, hardware and software installations, software licensing and compliance inventories.
- **Machining Dynamics** – Daniel Pauley, President

Machining Dynamics is a manufacturer of machines parts using CNC mills and lathes and manual mills and lathes. The company will also design and produce prototype parts.

New and Noteworthy:
- **d'Vinci Interactive**, a company that creates promotional and e-learning CD-ROMs and websites for local and national clientele, and **DH Web, Inc.**, a web design firm with local, national and international clients, have been selected as finalists for the Hagerstown/Washington County Chamber of Commerce Entrepreneur of the Year award. Awards will be presented in early March.

Emerging Technology Center
Baltimore, MD

www.etcbaltimore.com
Contact: Ann Lansigner, e-mail: annlansinger@etcbaltimore.com

New Tenant:
- **Z-Tech** – John Smith, Executive Vice President; Verl Zanders, President; Al D'Amico, CTO

Z-tech provides a variety of software, database, web content and web development services and is currently developing an electronic grant application solution for the scientific research community.

New and Noteworthy:
- **Agentsmith, LLC**, a company that provides software and services to increase revenues for sellers of advertising, received a grant through the State of Maryland's Department of Business & Economic Development's (DBED) Challenge Investment program to fund further product development and refinement.
- **Tetrahedron**, an engineering firm that provides technical services for environmental engineering, petroleum engineering and information management, received matching funds from the U.S.-Asian Environmental Program for a feasibility study on the effectiveness of the company's water-treatment technology.
- Timothy Weihs, President of **Reactive Nanotechnologies** and John Schultz, co-Founder of **D-Fusion** were invited to present at the State of Technology in Maryland 2002 Summit in February. Weihs spoke about his experience commercializing the results of his Johns Hopkins University-based research. Schultz spoke about his company's experience delivering custom applications to Federal agencies, specifically NASA-Goddard.
- **ETC** launched an Affiliate Membership program that is designed for startup companies who need business assistance but do not have an immediate need for office space. Affiliate members are offered the same value-added services as full ETC members.

Maryland Technology Development Corporation (TEDCO)

www.marylandtedco.org

Annual Awards Applications Available for Maryland Incubator Companies

TEDCO, American Express & Saul Ewing Sponsor
Second Annual Incubator Companies of the Year Awards

The Maryland Technology Development Corporation (TEDCO), American Express Tax & Business Services and Saul Ewing LLP announced that applications are now available for the **Second Annual Maryland Incubator Companies of the Year Awards (ICYA)**. The awards recognize the achievements of current and graduate companies within Maryland's incubators. Nomination forms and instructions for submission are available on the Incubator Awards website: www.mdincubatoraward.com. Applications are being accepted now through March 6. The awards will be presented in June.

The Maryland Technology Incubator Excellence Program was developed by the Maryland Technology Development Corp. (TEDCO). Currently, TEDCO has programs that aid and promote state-funded incubators, federal and university laboratories to increase technology transfer and Maryland's eCommerce. Governor Parris N. Glendening announced the appointment of Dr. Phillip Singerman as president of the organization in 1999. Heidi Sheppard serves as TEDCO's Manager of Incubator Programs.

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MBIA, a private, unincorporated professional organization, is comprised of managers supervising existing and active business incubators in the State of Maryland. MBIA's missions are to serve as a united voice for the advancement of business incubation in Maryland and to maintain the growth and viability of business incubation through shared best practices and resources.

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